

cc: Dr. Bulger

File PA program

Duke University Medical Center
DURHAM, NORTH CAROLINA

PHYSICIANS ASSISTANT PROGRAM
P. O. BOX CHS 2914

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Eugene A. Stead, Jr., M.D.
P.O. Box 2912
Duke University Medical Center

Dear Dr. Stead:

I have researched my data regarding the salaries and locations of the graduates, and also the offered starting salaries and distribution of the job offerings we have on hand.

Insofar as this data is related to the salaries of our graduates, I promised on the questionnaire that the information would remain confidential to the point that any one individual's salary could not be determined or calculated.

Consequently, I have broken this data down into four groups: first, Duke Medical Center - twelve graduates are employed in the Medical Center, with the range of their salaries extending from \$10,000 to \$16,400 per year. The mean salary is \$12,100 and the median salary is \$12,200.

Second, in North Carolina outside of the Medical Center, eight graduates are employed, and their salaries range from \$9,000 to \$12,000 per year. The mean salary is \$10,500 and the median salary is \$10,000.

Third, outside of North Carolina and east of the Mississippi River, eleven graduates are employed in jobs paying from \$10,000 to \$16,000 per year. The mean salary is \$12,200 and the median salary is \$12,000.

Fourth, the eight graduates employed west of the Mississippi River are working for salaries ranging from \$9,800 to \$16,000 annually. Of this group the mean salary is \$11,700 and the median salary \$12,500.

Of the 42 students graduated to date, 41 are still living, 2 are engaged in continuing education on a full-time basis (enrolled in the Master of Public Health Program at UNC) and the remaining 39 are currently working as physician's assistants. Overall their salaries range from \$9,000 per year to \$16,400 per year. The mean salary is \$11,700 and the median salary \$11,500. Although the graduates have progressed well with respect to annual salary increases, there is no appreciable difference between the income of these groups on a per class basis.

Of the 39 fully-employed graduates from our Program, four are serving in positions half-time with our Program and half-time in the clinics associated with our Department. Seven are employed by the Veterans Administration, three of whom have full-time clinic responsibilities, three of whom have part-time clinical responsibilities and part-time administrative responsibilities with a developing program, and one of whom has full-time administrative responsibilities for the

developing program at Oklahoma. Three of the other graduates are functioning in full-time administrative responsibilities associated with developing programs (Yale, University of Alabama, and Baylor). Of the remaining graduates, eight are employed in full-time clinical responsibilities at various medical and surgical clinics at Duke Medical Center, nine are employed in clinics within other medical centers around the country. The fourteen remaining graduates are functioning as follows: five are employed in urban setting private practices, two in industrial medicine practices, and seven in rural private practices. Of the seven in rural settings, two are in North Carolina and five are in other states.

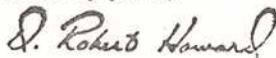
With reference to the employment opportunities for graduating students, I will first exclude the offers to employ 500 graduates made by the Veterans Administration, 400 graduates made by Blue Cross-Blue Shield, 27 graduates made by Permanente, 13 graduates made by Mayo Clinic, 6 graduates made by the Davis Clinic in Marion, Indiana, and 4 graduates, made by Alderson-Broadbudd College. In addition, I am excluding from these figures all employment opportunities made by other medical centers, all employment opportunities available at Duke Medical Center, all employment opportunities received prior to January 1, 1970, and all employment opportunities received since January 1, 1971. In short, I am referring only to those employment opportunities made during the year of 1970 by physicians in private practice settings, be they rural or urban. As you know, we have not advertised in any way, but have responded only to requests for employment made by practicing physicians. The majority of the physicians who filled out our questionnaire did not include a starting salary offer because it was not requested on the form. However, in the form letter that went out with the questionnaire we included the fact that the average starting salary for graduating physician's assistants ranges from \$10,000 to \$12,000 per year.

Of the 74 employment opportunities of the type described, 58 were made by physicians east of the Mississippi, 16 by physicians west of the Mississippi. Of those from the eastern group who offered starting salaries on the questionnaire, they ranged from \$10,800 per year to \$14,000 per year. The mean was \$12,200 and the median \$12,000. Of those from the western group who offered starting salaries, they ranged from \$10,000 per year to \$12,500 per year, with the mean of \$11,600 and the median \$12,000. The distribution of these job offers was approximately two rural for every one urban.

If after reviewing this information you would like further data, please do not hesitate to contact me. As I mentioned before, we are now in the process of implementing a detailed computerized program for 1971, so by this time next year I should be able to provide you with an extremely detailed analysis from which the breakdown will be available on any one or combination of over 200 characteristics.

I hope that the above analysis will provide all the information you need.

Sincerely yours,



D. Robert Howard, M.D., Director
Physician's Assistant Program