



Building on The Past Transforming our Future

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Environment

- **Major budget decreases**
- **50% reduction in FTE**
- **60% decrease in revenues**
- **Space reduced by 16,000 sq. ft.**
 - Another 3,000 feet this year
 - By 2013 12,000 less
- **Hospital, health system, academic, research library**





***It is not necessary to
change. Survival is not
mandatory.***

» *W. Edward Deming*



***The rule of the game is
evolving.***

» *Grace Cheng*



Consultant's Report

- **Outsource cataloging processing**
- **Streamline in-house processing**
- **Simplify approach to cataloging**
- **Leverage automated systems**
- **Reduce Staff**





Internal Collaboration

- **Communicating everything**
- **Bringing together the life cycle**
- **Asking why? Instead of how**
- **Setting priorities for workflow**
- **Creating backup, cross training**
- **Using retired staff as consultants**
- **Partnering with other libraries**





Collection Services

- **Implementing data-driven selection**
 - Patron driven -- by actual usage
 - Patron requests vs. librarian assessment
- **Breaking myths**
- **Using technology for team-based decisions**
 - Online approval plan; profile selection
 - Prior purchasing patterns
- **Tracking use**
- **Trying e-books for a year**





E-Journals

- **Expanding consortia purchases**
- **Implementing vendor e-journal list**
 - Moving from home-grown database
- **Implementing open-source ERM**
 - CORAL
- **Trying new titles for a year**
- **Eliminating print whenever feasible**
 - Fewer than 80 print titles
 - No longer keep or bind duplicate print





Service Desk

- **Streamlining desk and functions**
- **Reducing evening/weekend staff**
- **Expanding hours with a security guard**
- **Implementing self check-out**
- **Using staff for other processing**





Other Key Initiatives

- **Regular review of all vendors**
- **Shared storage**
 - Single copy storage – campus, TRLN
 - Clearing stack space
 - Desk-top delivery
- **Metadata projects – CME portal**



The Future?





My Library Mantra

My Old Mantra

We are more than our collections



Our Revised Mantra

**We are a collection of services,
not a collection of collections.**

» Megan von Isenburg



Thank you!

